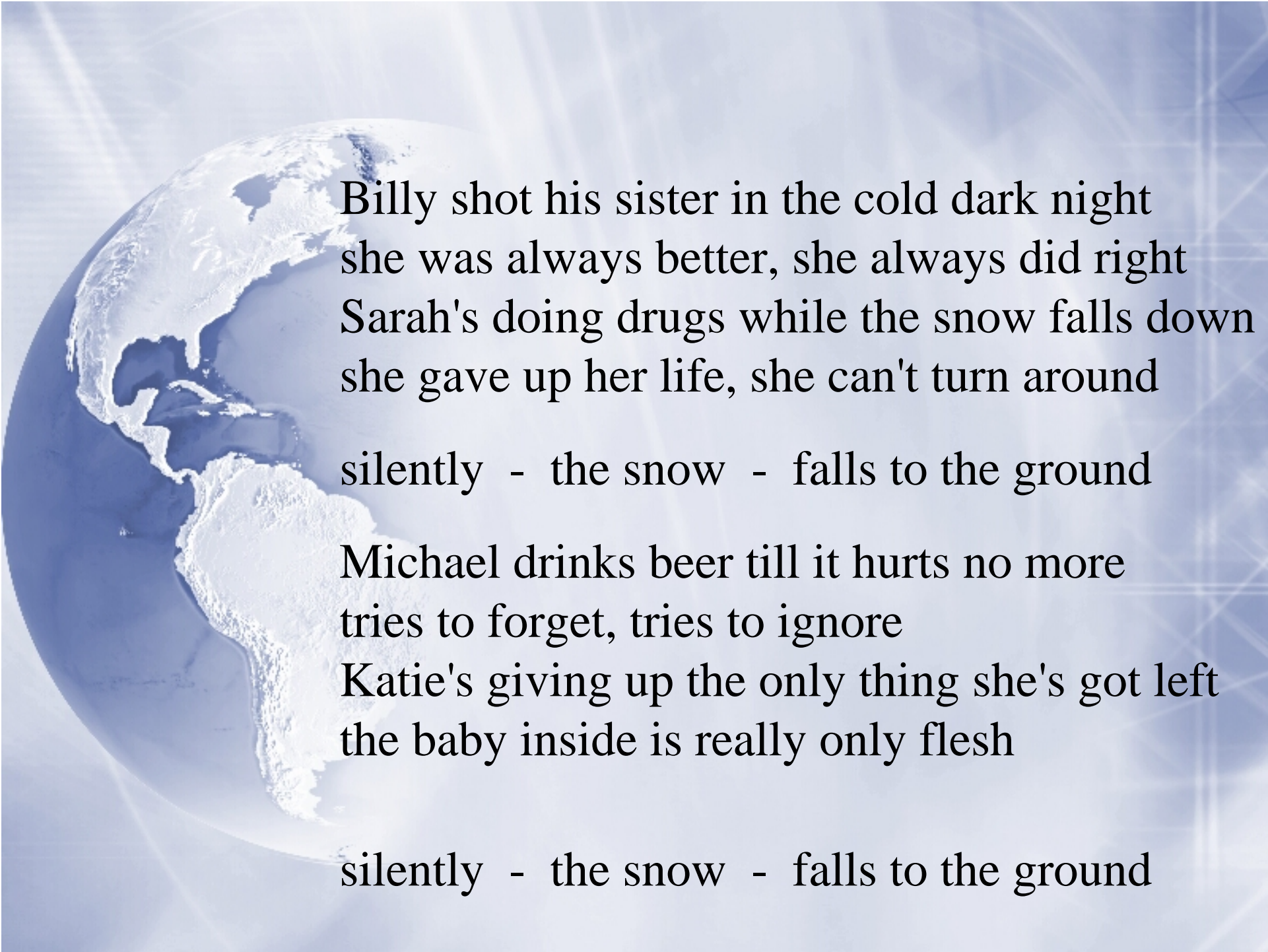




**RELATIONSHIPS RELEASE  
THE LOVE OF GOD**




Billy shot his sister in the cold dark night  
she was always better, she always did right  
Sarah's doing drugs while the snow falls down  
she gave up her life, she can't turn around

silently - the snow - falls to the ground

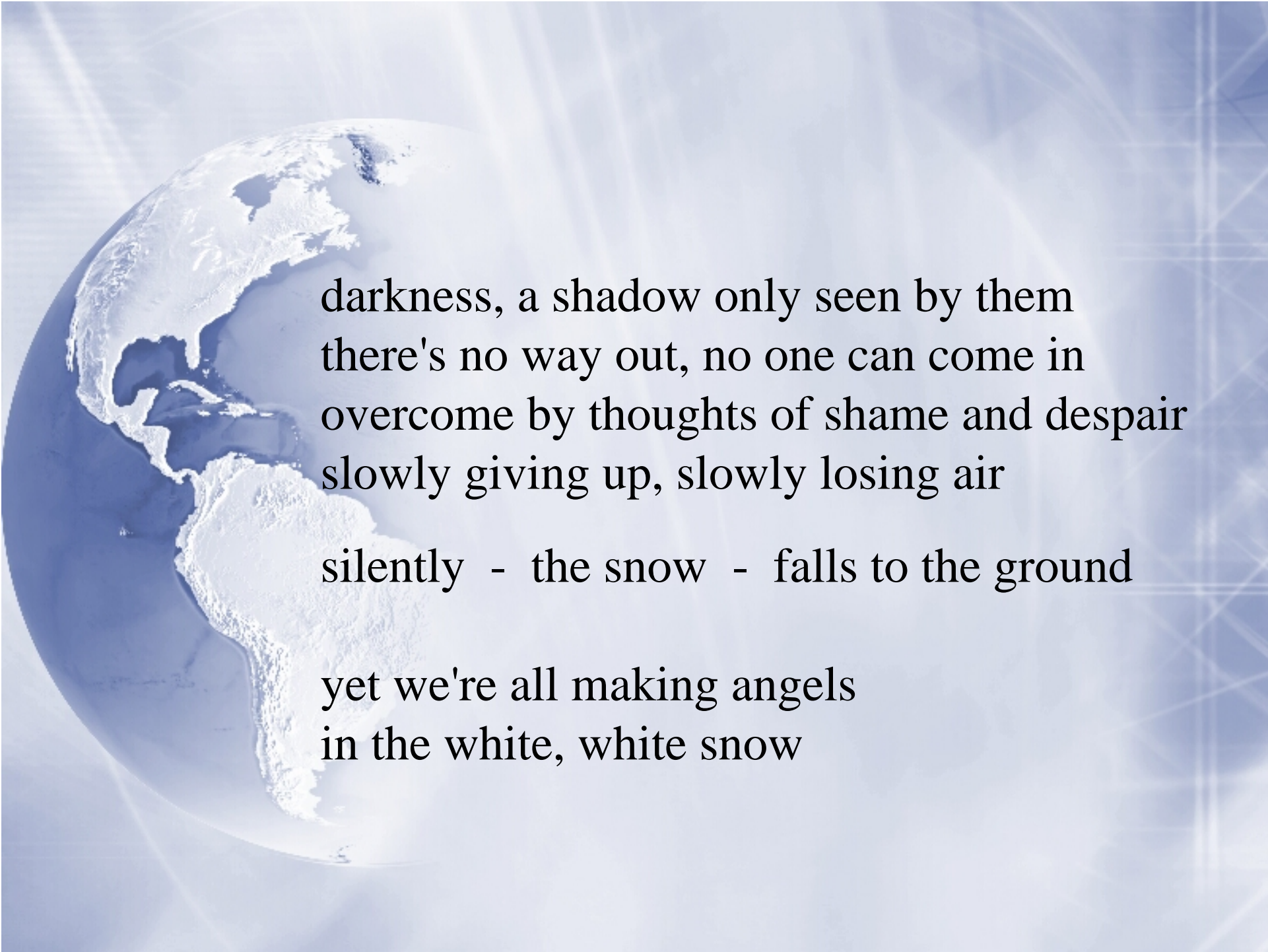
Michael drinks beer till it hurts no more  
tries to forget, tries to ignore

Katie's giving up the only thing she's got left  
the baby inside is really only flesh

silently - the snow - falls to the ground




yet we're all making angels  
in the white, white snow  
tears fall many, and tears fall again  
the sadness inside, it hurts from within  
darkness falls on these city streets  
it looks like we're lost, lost in our grief  
  
silently - the snow - falls to the ground



darkness, a shadow only seen by them  
there's no way out, no one can come in  
overcome by thoughts of shame and despair  
slowly giving up, slowly losing air

silently - the snow - falls to the ground

yet we're all making angels  
in the white, white snow



if you look inside  
these shattered lives  
you'll see the beauty  
and the angel who cries  
deep in their hearts  
they strive to do right  
these little children  
have just lost their sight

*B y B: y r: y a n s k j e r v e m e m*



## *Vision of the Harvest*

✧ '...The harvest truly is plentiful, but the laborers are few. Therefore pray the Lord of the harvest to send out laborers into His harvest.' Matt 9:37-38

**God is a BIG God!!!**



# *God's Prophetic Strategy To Raise Up His Army*

## **Ezekiel 37:6-8**

*I will put sinews (ligaments) on you and bring flesh upon you, cover you with skin and put breath (the Spirit) in you; and you shall live... So I prophesied as I was commanded; and as I prophesied, there was a noise, and suddenly a rattling, and the bones came together, bone to bone.*



# *The First Step for the Restoration of the Army of God*

✧ Bones come together **bone** to **bone**

✧ **We're the Bones**


✧ **We need to come together**



*New Testament Fulfillment of Old  
Testament Prophecy*

**Ephesians 4:16**

*From whom (Jesus) the whole body, being fitted and held together by that which every joint supplies, according to the proper working of each individual part, causes the growth of the body for the building up (or strengthening) of itself in love*



# *Relationships Cause Growth in the Church*

- ✧ In the natural realm, a joint is where two parts come together
- ✧ The joints in the Body of Christ are ***Interpersonal Relationships***

# *Three-Fold Blessings of Relationships*

✧ Four blessings of relationships in your local church

✧ Relationships **fit** us together

✧ Relationships **hold** us together

✧ Relationships **supply** our spiritual needs

✧ Relationships **cause** spiritual and numerical growth.



## *Five Blessings of Relationally Fitting in the Church*

- ✧ You will not function in the church if you do not relationally fit in the church
- ✧ Relationships are the only way you...

**Belong**

**Feel Secure**

**Have Friends**


**Feel Needed**

- ✧ Relationships release **ministry**



# *Relationships “Hold” us Together*

- ✧ Relationships keep us in the ministry
- ✧ Relationships shut the back door of the church
- ✧ God is going to do a miracle through you. It may not happen in the first month. Love from the team will hold you until the miracle comes



✧ People need **4**  
friends within the  
**first month** or  
they're out the  
back door!



# *Relationships Supply Spiritual Strength*

- ✧ Faith when we doubt
- ✧ Courage when we are discouraged
- ✧ Love when we feel unlovable
- ✧ Value when we feel worthless
- ✧ Counsel when we don't see clearly
- ✧ Correction when we drift
- ✧ Prayer when we're working and not believing

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**We Need Each  
Other!**

***I Need You!***

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## *We Need Each Other*

✧ We all need someone in our church who is our friend. If we don't have friends in church, then we're only attending a meeting, and not being in the church. Friends are what make us feel like we belong to the church.



## *Two Bonds*

- ✧ There are two bonds that hold our relationships together
- ✧ The bond of **peace**
- ✧ The bond of **love**
- ✧ Without the bonds of peace and love, the Body of Christ would be disjointed



# *Relational Bank Accounts*

- ✧ Peace in relationships comes from **trust** in the heart
- ✧ Trust comes from being **trustworthy**
- ✧ Being trustworthy is the result of
  - ✧ **Character**
  - ✧ **Competence**

# *The Relational Bank Account*

- ✧ In every relationship there are **emotional** accounts.
- ✧ You can make **deposits** or **withdrawals**
- ✧ If you make more withdrawals than deposits, you become overdrawn



## *Relational Withdrawals that Produce Conflict*

- ✧ Being critical, judgmental
- ✧ Saying you will do something and not keeping your word
- ✧ Asking others to do things for you, but not doing things for them



# *Relational Deposits that Promote Peace*

## ✧ **Affirmation**

✧ Giving you value

## ✧ **Honesty**

✧ Giving you trust

## ✧ **Kindness**

✧ Giving you care

## ✧ **Fellowship**

✧ Giving you my life

## ✧ **Integrity**

✧ Giving you my word



# *The Bonds of Love*

## **Colossians 3:14**

*Above all, put on love,  
which is the mature bond of unity*



# *First Bond: Unconditional Love*

✧ Team Ministry needs unconditional love because every *opportunity* for success has a corresponding opportunity for *failure*. Unconditional love frees each one of us from the twin barriers of fear to succeed.

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**If I'm Not Free to  
Fail, I'm Not Free  
to  
*Succeed!***

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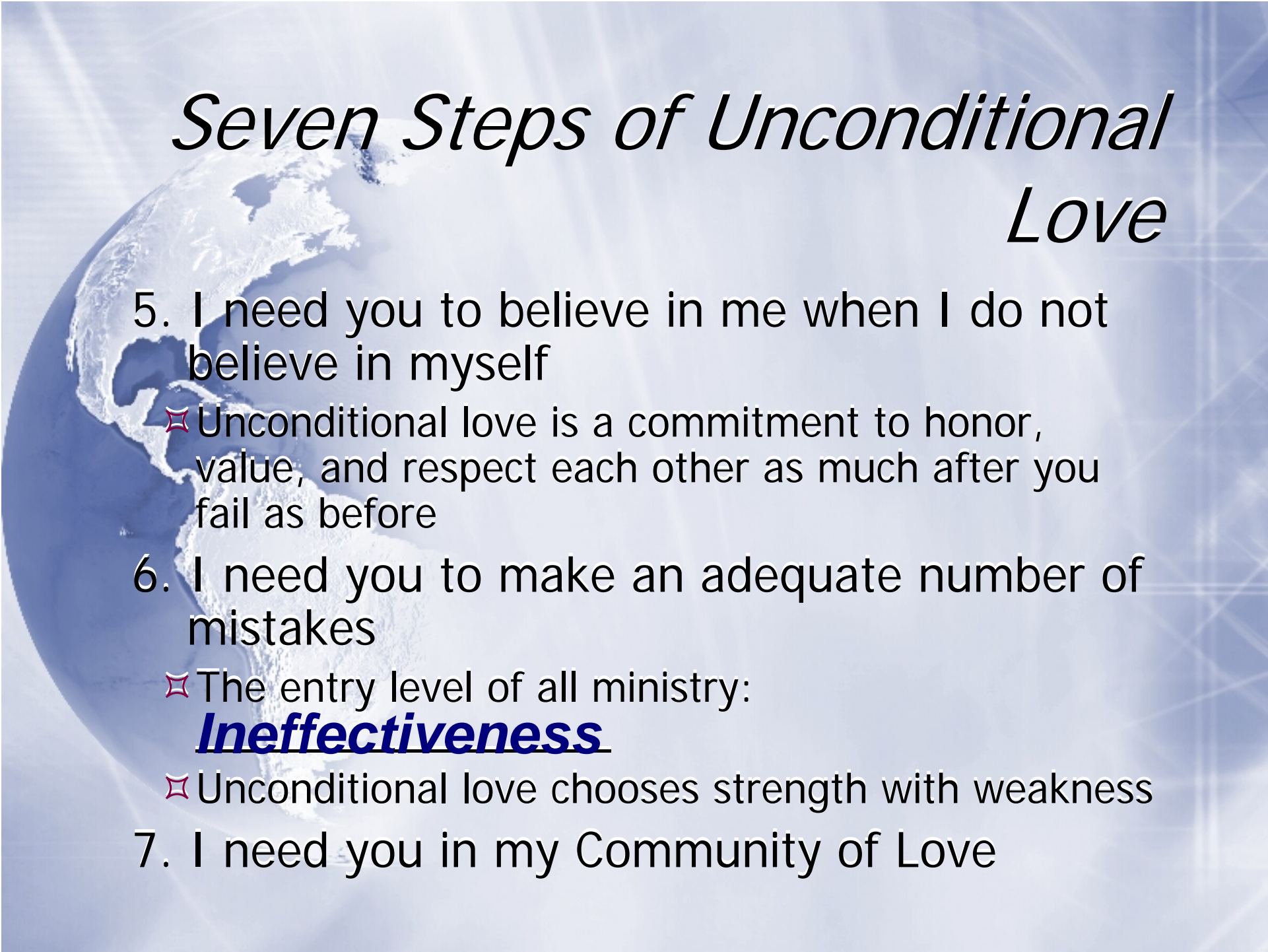
# *The Fear Barriers*

- ✧ The Barrier of Fear of Failure
  - ✧ Fear **paralyzes** us from attempting the greatness God has ordained for us
- ✧ The Barrier of Fear of Rejection
  - ✧ Fear of rejection causes others to have power in our lives
- ✧ The devil wants to use this opportunity for God's miracles as an opportunity for discouragement and disappointment. You must know what the schemes of the enemy are so you can be prepared to defeat him.



# *Seven Steps of Unconditional Love*

- 1. I do not need you to tell me what I did wrong**
  - ✧ I know what I did wrong - the devil tells me daily
- 2. I do not need you to tell me what the Bible says about what I did wrong**
  - ✧ I can preach a better sermon about it than you can
- 3. I need you to love me when I don't deserve it**
  - ✧ The time I need to be loved the most is when I deserve it the least
- 4. I need you to value me when I do not value myself**
  - ✧ You give me value through negative experiences, value by listening



# *Seven Steps of Unconditional Love*

5. I need you to believe in me when I do not believe in myself

✧ Unconditional love is a commitment to honor, value, and respect each other as much after you fail as before

6. I need you to make an adequate number of mistakes

✧ The entry level of all ministry:

**Ineffectiveness**

✧ Unconditional love chooses strength with weakness

7. I need you in my Community of Love

# *The Bond of Appreciation*

- ✧ Affirmation is seeing good in a person and telling them
- ✧ When God looks at you, He is not looking for sin
  - ✧ He is looking for Jesus
  - ✧ He is looking for good
- ✧ Value is the Basis of Love
  - ✧ Love is needed by all of us because love is the greatest source of value
  - ✧ Love makes you feel important and valuable

# The Principle of Affirmation

*You can only love  
what you value.*

*You cannot love what  
you do not value*



# *Four Steps to Heal Relationships*

- ✧ **Unconditional Love**: Don't attempt to change People – the Holy Spirit does it
- ✧ **See Value**: Make a list of traits and characteristics
- ✧ **Affirm Value**: Words increase impact
- ✧ **Choose** to make them the most important person in the world

# *Empty Appreciation Buckets*

- ✧ God made us with “ **Appreciation Buckets**” in our soul
- ✧ Negative Society: Critical judgmental = Empty buckets
- ✧ You will either feel valued or used
- ✧ When you give your time and effort, you need someone to appreciate you
- ✧ Lifestyle of Appreciation
- ✧ Your Family needs to be appreciated. Practice with family
- ✧ **Change thinking**; change communication for habit of appreciation



# *Empty Appreciation Buckets*

- ✧ Start with the people closest to you
- ✧ First step of affirmation
  - ✧ Your spouse
  - ✧ Your children, grandchildren, parents
  - ✧ Your closest friends
- ✧ Make a date of affirmation right now
  - ✧ Write down the exact date, time and place



# ***Role Playing brings success***

Find 5 people you know the best  
and tell them:

***I Love You and Appreciate You Because...***

*Find 3 people you know the least  
and ask them:*

**If God could do a miracle in your life  
this week, what would it be?**

***Now pray for that need***

# *Live the Life...*

- ✧ **Do we live a life, that the world around us, (inside and outside the church community), is irresistibly drawn to for the service of our Lord and Savior... because of the excitement and the dynamic that characterizes who we are and what we do...**
- ✧ **OR do those who watch our daily lives become discouraged from becoming involved...**
- ✧ **Because in watching us they are convinced that there must be a better way to invest/live one's life...**
- ✧ **How attractive/inviting are we in being leaders to:**
- ✧ **Our children - Our young people - Our adults - Our community and the world...**



*Go and make disciples*

**Matthew 28:19 (NASV)**

*Go therefore and make disciples of all the nations, baptizing them in the name of the Father and the Son and the Holy Spirit.*

✧ That is the mission of the church, not a department of the church.



# *The Harvest Ministry is The Father's Business*

## **John 4:34-36 (KJV)**

Jesus saith unto them, "My meat is to do the will of him that sent me, and to finish his [business] work. Say not ye, There are yet four months, and then cometh harvest? behold, I say unto you, Lift up your eyes, and look on the fields; for they are white already to harvest." And he that reapeth receiveth wages, and gathereth fruit unto life eternal.

- *Father's business is the Harvest Ministry*
- *Jesus' business is the Harvest Ministry*
- *My business is the Harvest Ministry*
- *The Harvest Ministry reaps eternal reward*



*Every Christian is  
Appointed To Bear Fruit*

**John 15:16 (KJV)**

“Ye have not chosen me, but I have chosen you, and ordained you, that ye should go and bring forth fruit, and that your fruit should remain: that whatsoever ye shall ask of the Father in my name, he may give it you.”



# *What is the Fruit of A Disciple?*

## **Genesis 1:11 (KJV)**

*And God said, "Let the earth bring forth grass, the herb yielding seed, and the fruit tree yielding fruit after his kind."*

- *The biblical definition of fruit is "after its kind"*
- *The fruit of the Spirit is after His kind – love, joy, peace...*
- *The fruit of a disciple, is after the disciple's kind - another disciple*



*What is the proof Jesus is looking for to identify his disciple?*

**John 15:8 (KJV)**

*"Herein is my Father glorified, that ye bear much fruit; so shall ye prove to be my disciples."*

---

***The proof to Jesus that you are His disciple is by producing another disciple***

# *A Disciple is ... An IID*

## ✧ **I- Initiated**

**Acts 2:38 (KJV)**

*Then Peter said unto them, "Repent, and be baptized every one of you in the name of Jesus Christ for the remission of sins, and ye shall receive the gift of the Holy Ghost."*

## ✧ **I- Integrated**

**Ephesians 4:16 (KJV)**


*From whom the whole body, being fitted and held together by what every joint supplies, according to the proper working of each individual part, causes the growth of the body for the building up of itself in love.*

## ✧ **D- Disciple**

**Romans 12:3,6 (KJV)**

*For I say, through the grace given unto me, to every man that is among you, not to think of himself more highly than he ought to think; but to think soberly, according as God hath dealt to every man the measure of faith...having gifts...given to us... use them...*

# *The 11 Minute Window*

- 
- ✧ Visitors make up their minds in the first eleven minutes if they are not coming back to your church. During this time, do your members creatively and successfully meet the needs of these visitors?

# *Use the Eleven Minute Window to your Advantage*

Greeter watching the parking lot

- ✧ Identify the FTA when they get out of the car
- ✧ Greeter is first contact with the church

Greeters at door

- ✧ Greeters at the door engage in introductions and conversation and lead them to the hospitality table

Hospitality Table

- ✧ Not an “information” booth. Find out their needs and care for them, make friends with them and help them.

Escorting Team/Care Team Members

- ✧ Escort them to the desired classes, introduce them to the teacher or server. Let them know you are available if they have needs or problems.

# *The Impact Ministry*



- ✧ Venue

- ✧ In Church

- ✧ Purpose

- ✧ Impact the First Time Attender (FTA)  
with the love of God and power of the Spirit

- ✧ Ministry Sunday Vision

- ✧ Begin the relationship of love



# *The Impact Ministry*

## ✧ Ministry Goals

- ✧ Make the FTA feel important
- ✧ Meet the needs of the FTA
- ✧ Make friends with the FTA
- ✧ Motivate them to come back to be with us

## ✧ Ministry Objectives

- ✧ Three Pre-Service Ministry Objectives
- ✧ Announcements to identify location of the FTA
- ✧ Seven Post-Service Ministry Objectives

# *Seven Goals of Team Ministry*

## *– First Goal*

### ✧ **First Goal: Team Meeting for Faith and Love**

✧ The team meeting will lift you up to the Altitude of Miracles

✧ ***Attitude Determines Altitude!***

✧ Purpose of Pre-Service Team Meeting: Motivation

✧ *Love each other, because the way you love each other is the way you are going to love the FTA*

✧ *Increase your faith level – Attitude determines altitude*

✧ *Confirm ministry strategy – Review what and where you will minister*

✧ What time is your team meeting?

# *Seven Goals of Team Ministry – Second Goal*

## ❖ Second Goal: **Three Pre-Service Ministry Goals**

❖ Each First Time Attender greeted **by all Team Members**


❖ Make friends with the FTA

❖ FTAs need **4** friends in the **first** month or they are out the back door.

❖ Care Ministry Goal: One new friend the first Sunday (*I am the new friend!*)

❖ Pray for three people

❖ Minister to FTAs and to members of the church

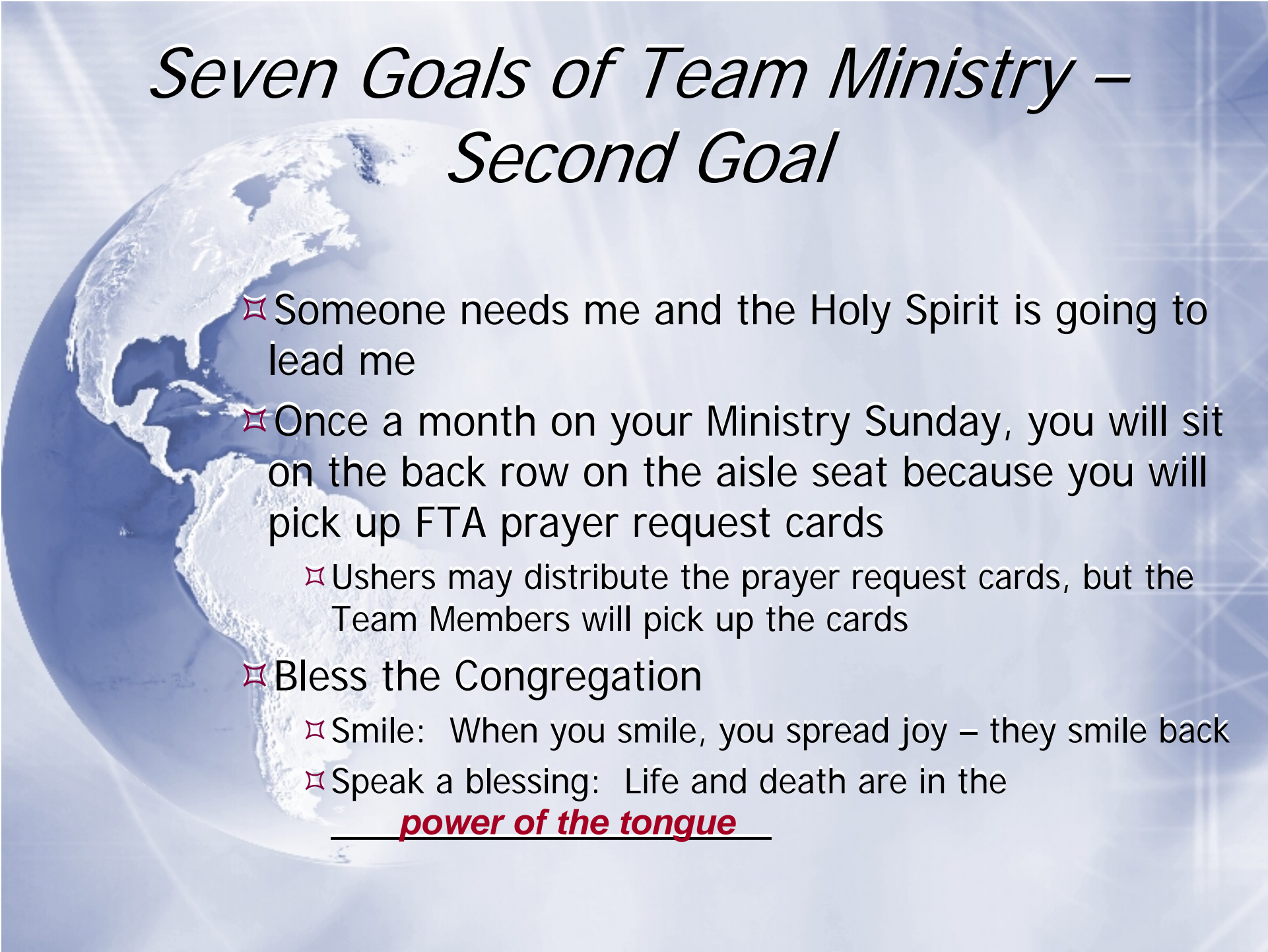


# *Seven Goals of Team Ministry – Second Goal*

- ✧ Sanctuary Ministry: Enter the Sanctuary with a spirit of expectancy
- ✧ Practice the Ministry of the Spirit
  - ✧ Paul said, “How shall the Ministry of the Spirit fail to be even more with glory?”
  - ✧ We want to release the glory of God in the sanctuary by the ministry of saints.

## **Ephesians 4:12**

*For the equipping of the saints for the work of service, to the building up of the Body of Christ*



# *Seven Goals of Team Ministry – Second Goal*

- ✧ Someone needs me and the Holy Spirit is going to lead me
- ✧ Once a month on your Ministry Sunday, you will sit on the back row on the aisle seat because you will pick up FTA prayer request cards
  - ✧ Ushers may distribute the prayer request cards, but the Team Members will pick up the cards
- ✧ Bless the Congregation
  - ✧ Smile: When you smile, you spread joy – they smile back
  - ✧ Speak a blessing: Life and death are in the **power of the tongue**

# The Key To Success

*Find a need and fill it*

*Find a hurt and heal it*



# *Seven Goals of Team Ministry – Second Goal*

- ✧ Practice the Spirit
  - ✧ Two-way conversation
  - ✧ Listen to the FTA and the Spirit
- ✧ Seven Conditions of Hurting People:
  1. ***Discouraged***
  2. ***Confused***
  3. ***Condemned***
  4. ***Lonely***
  5. ***Hurt/Wounded***
  6. ***Vulnerable***
  7. ***Hungry for God***

# *Seven Goals of Team Ministry*

## *– Third Goal*

### ✧ Third Goal: Find Miracle Opportunities

*Divine Appointment: When the need (the person with the pain) meets the solution (the person with the power – YOU, the Care Minister)*

*You may be the only way they come in contact with God*

✧ Care Members have a Target Ministry Group every Sunday: **Ripe Fruit**

✧ Spiritual ripe fruit has two constant characteristics

✧ **Wanting love**

✧ **Needs**



# *Seven Goals of Team Ministry*

## *– Third Goal*

✧ Three different types of Care Ministry Ripe Fruit

✧ People going forward **responding to the message**

✧ First Time Attender: People who are **strangers**

✧ Uninvolved: **Occasional Church Attenders**



## *Three Miracle-Working Questions*

✧ 1. Hi, my name is \_\_\_\_\_

✧ 2. How long have you been coming here?

✧ 3. Is there anything I can pray with you about?



# *Seven Goals of Team Ministry*

## *– Third Goal*

### ✧ Seven signs of hurting people

1. A person's countenance. Look for needs. Can you see:
  - ✧ Stress, anxiety, pain?
  - ✧ Stop and pray!
2. The eyes are the window of the soul:
  - ✧ Discouragement, loneliness?
  - ✧ Fear, worry?
3. People sitting alone indicates no one has talked to them and they feel like no one cares
  - ✧ Family
  - ✧ Single
4. People with their head down
  - ✧ People can read the Bible any day, but they can't experience the miracle in you



# *Seven Goals of Team Ministry*

## *– Third Goal*

### ✧ Seven signs of hurting people (cont.)

#### 5. People new to your section

- ✧ New people normally sit in back

#### 6. People acting tentatively

- ✧ 11 minute window
- ✧ FTA's make negative decision

#### 7. People sitting in the back

- ✧ Disconnected, no relationships



# *Seven Goals of Team Ministry*

## *– Fourth Goal*

✧ Fourth Goal: Make a friend

✧ Be an Impact Minister by the love of God and power of the Spirit

**Our goal:**

**100% connection with**

**100% of the Visitors**

**100% of the time!**

# *Seven Goals of Team Ministry*

## *– Fifth Goal*

### *✧ Fifth Goal: Find the Visitor at the Announcements*

*Care Team picks up the First Time Attender Cards*

- ✧ Pastor welcomes the FTA*
- ✧ When the FTAs raise their hand to receive the Prayer Request Card, identify where they are and what they are wearing*
- ✧ Ushers distribute at beginning of announcements*
- ✧ Care Members pick up cards at end of announcements*
- ✧ Immediately record section and row in space in box*
- ✧ Take cards to the Team Leader in the foyer*
- ✧ Team Leader will distribute cards homogeneously*
- ✧ Team Member receives assigned visitor and return to your seat or sit as close to the visitor as possible*
- ✧ Pray for the visitors*



# *First Time Attender Cards*

✧ When to receive:

✧ During announcements

✧ Please pass the Prayer Request Card to the center aisle.  
You will pick up the cards in the sanctuary

✧ When to turn in:

✧ End of announcements



## *First Time Attender Cards*

The First Time Attender visitor card is to be distributed at the beginning of the announcements. This will give the visitor ample time to fill it out during the remainder of the announcements. Prior to the message, the pastor will ask for the card to be passed to the center aisle. At this time, the Care Members will leave their seats in the back and go down to the front. They will begin to collect the cards from each row, writing down the section and row in the box. Then they will take the cards to the Team Leader in the foyer. He/she will distribute the cards to the team members homogeneously.



# *Seven Goals of Team Ministry*

## *– Sixth Goal*

### ❖ Sixth Goal: Post-Service Ministry

❖ How to be bonded with the visitor

❖ During the benediction, go to the row of the visitor so at the amen you're going in while everyone else is going out

❖ Fellowship with the visitor



# *Seven Goals of Team Ministry*

## *– Seventh Goal*

- ✧ Seventh Goal: Post-Service Meeting
  - ✧ Testimonies from Ministry Sunday
  - ✧ Tracking System
    - ✧ Collect visitor cards
    - ✧ Get reports
    - ✧ Receive pursuit ministry card
  - ✧ Pray for visitors' needs and receptivity
  - ✧ Strategy for Ministry
    - ✧ Discuss team ministry toward each visitor
    - ✧ Delegate ministry teams
  - ✧ Receive Cookies (gift)



## *Tracking System - I*

- ✧ Additional prayer needs for FTA
- ✧ Response to praying for FTA
- ✧ Did you pray for 3 people
- ✧ Have you put the names and needs on the back of the card



# *The Pursuit Ministry*

## ✧ Venue


- ✧ Outside the church building

## ✧ Purpose

- ✧ Communicate our care and love for the visitor and their family


## ✧ Ministry Vision

- ✧ Build the relationship of love



# *Pursuit Ministry*

- ✧ We must seek Scattered Sheep
- ✧ Pursuit Ministry is not “Follow Up”
  - ✧ Follow up is not personal
  - ✧ Follow up sells the church to the visitor
  - ✧ Visitors don’t care about your church
  - ✧ They have one question...
    - ✧ *Do you care about me?*



# *Pursuit Ministry*

- ✧ First Week – 2 Deposits of love

- ✧ Monday – Cookie Crusade / Gift

- ✧ Saturday Morning – Invitation back to church

- ✧ Five Week Follow Up

- ✧ Week 1 – 7 deposits

- ✧ Week 2 – Personal note from Team Member

- ✧ Week 3 – Call to inquire about needs and pray with them

- ✧ Week 4 – Call to invite to church

- ✧ Week 5 – Send additional invitation



# *Tracking II*

- ✧ Monday night follow up
- ✧ Saturday morning invitation
- ✧ Result of follow up
- ✧ Return card the next Sunday



# *The Assimilation Ministry*

## ✧ Venue

- ✧ The Care Groups and Doorway Class

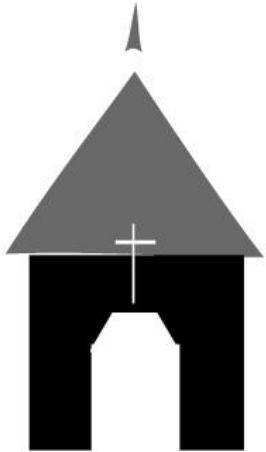
## ✧ Purpose

- ✧ To build relationships with the Team and class members

## ✧ Vision

- ✧ Bond the relationship of love

# IMPACT



First Time Attender

# PURSUIT

*Personal Relationships*



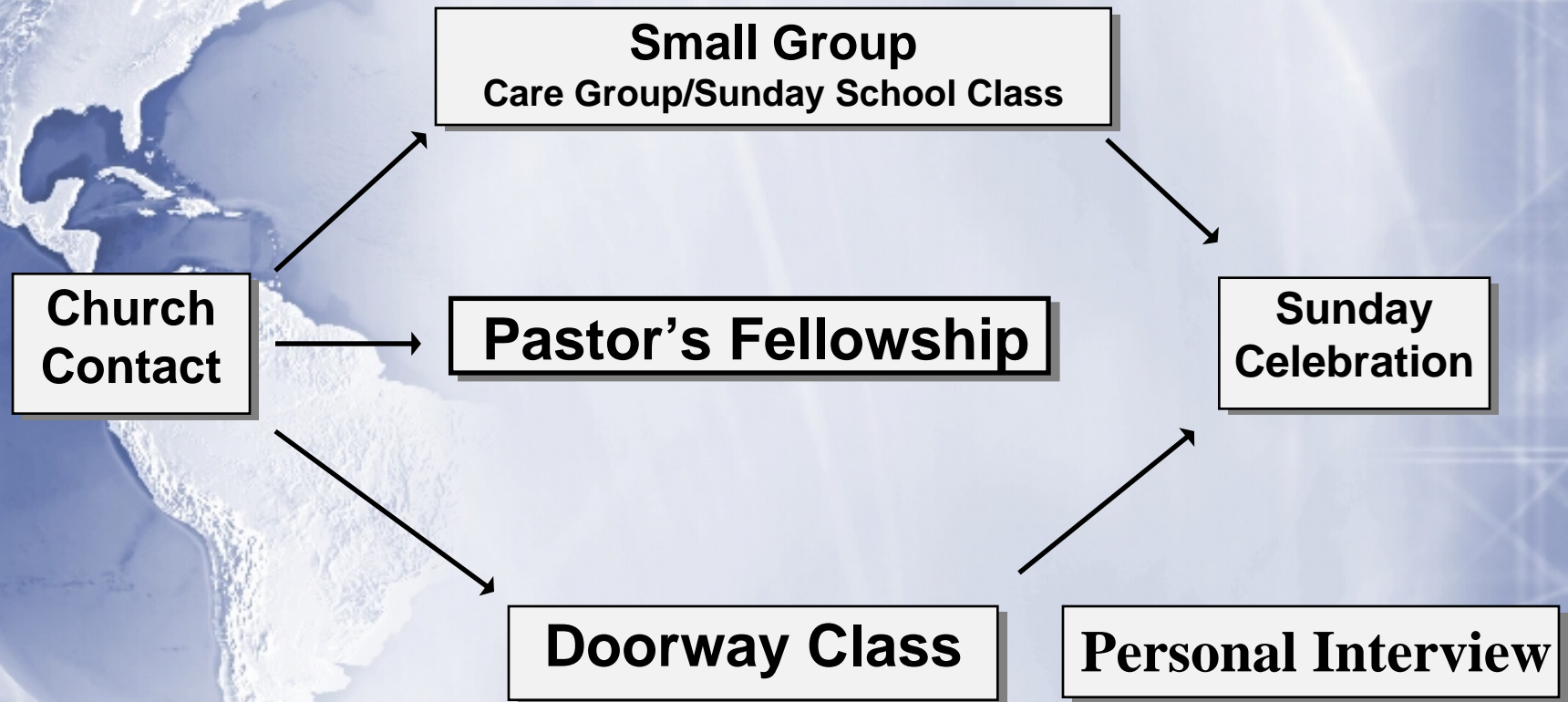
*The Abyss of No Return*

# ASSIMILATION



Initiated Integrated Disciple

# *Triple Track Assimilation Process*





## *Availability is the Doorway to the Adventure of the Ministry of the Spirit*

- ✧ You must know how to make yourself available
- ✧ You have been coming to church for years and have not seen any miracles
- ✧ Attitude determines altitude
  - ✧ Your **attitude** will lift you out of the altitude of **mediocrity** into the altitude of **miracles!**



# *Impact Dynamic #1*

## *The Power of the Spirit*

### **2 Corinthians 3:8-9**

*How shall the ministry of the Spirit fail to be even more with glory?  
For if the ministry of condemnation has glory, much more does the  
ministry of righteousness abound in glory*

✧ Four steps into the ministry of the Spirit

✧ **Step One – Pray Up**

- ✧ Pray for divine appointments
- ✧ Pray for the leading of the Lord
- ✧ Pray for God to interrupt and intervene
- ✧ Believe when you pray that church will be different
- ✧ Your prayers will change your church



## *Four Steps into the Ministry of the Spirit* (cont.)

### ✧ Step Two – Build up faith for ministry

#### Matthew 13:58

*And He did not do many miracles there because of their unbelief*

- ✧ Jesus did not do many miracles and He marveled in their unbelief
- ✧ If we want Jesus to touch us with love and power, somebody must believe
- ✧ Believe God to use you today to be someone's **miracle**



*Four Steps into the  
Ministry of the Spirit* (cont.)

✧ **Step Three – Look up and expect a miracle**

- ✧ When you enter the church, look up
- ✧ If you expect nothing, you will receive nothing
- ✧ If you expect a miracle, you will get a miracle
- ✧ The spirit of expectancy will lead you to God's **divine appointment**



*Four Steps into the  
Ministry of the Spirit (cont.)*

**Isaiah 28:21**

*For the Lord will rise up ... To do His task, His  
unusual task, and to work His work, His extraordinary  
work*

✧ “Unexpected Work” – Our prayer must be for  
God to do His **unexpected work**




*Four Steps into the  
Ministry of the Spirit (cont.)*

✧ **Step Four – Step Up! Act out your  
faith**

- ✧ Act on faith – pray for someone
- ✧ **Boldness** invites the Spirit of God to move
- ✧ When you move, God will move
- ✧ Impact church on every Sunday

**Find a Need and Fill It!!  
Find a Hurt and Heal It!!**



## *Impact Dynamic #2*

# *The Power of the Love of God*

- ✧ Love changes lives just as dramatically as the Spirit
- ✧ The more skilled you are in communicating love and care, the more lives you will change
- ✧ Practice the skills of love
- ✧ Skills of love are not personality traits but learned skills to effectively communicate love



# *Impact Dynamic #2*

## *The Power of the Love of God*

✧ Four skills of love that change lives

✧ **Relational** skills

✧ Enable you to invite people to trust you

✧ **Attention** skills

✧ Enable you to invite people to feel important

✧ **Communication** skills

✧ Enable you to invite someone to share their needs with you

✧ **Interview** skills

✧ Enable you to invite someone to share their life with you



# *The First Skill of love*

## Relational Skills

✧ Relational skills begin with the heart

*The way we relate with others must come out of the genuineness of our heart. There are three attitudes of the heart that will invite people to trust you and like you.*

### **Attitude of Love**

*An attitude of love says, "I want to meet your **needs**"*

### **Luke 4:18-19**

*Jesus said, "The Spirit of the Lord is upon me because He anointed me to preach the gospel to the **poor**. He has sent me to proclaim release to the **captives**, and recovery of sight to the **blind**, to set free those who are **downtrodden**, to proclaim the favorable year of the Lord.*



# *The First Skill of Love*

- ✧ Jesus' ministry met **needs**
- ✧ Meeting someone's need is giving them love
- ✧ People come to church to meet God and if the body of Christ ignores them, they walk out wondering – Who and Where is GOD?

# *The First Skill of Love*

## **Attitude of Confidence**

- An attitude of confidence says, "You're going to like me!"
- Confidence is faith in what God has made you.
- Confidence comes from the Lord

## **Psalms 139:14**

*I will give thanks to Thee for I am fearfully and wonderfully made. Wonderful are Thy works and my soul knows it very well.*

**I'm Wonderful - I'm Lovable - I'm Likable -  
I Can't help it... God Just Made Me This Way**

# *Nelson Mandela*

- ✧ Our deepest fear is not that we are inadequate.
- ✧ Our deepest fear is that we are powerful beyond measure.
- ✧ It is our light, not our darkness, that most frightens us.
- ✧ We ask ourselves, 'Who am I to be brilliant, gorgeous, talented and fabulous?' Actually, who are you not to be?
  - ✧ You are a child of God.
- ✧ Your playing small doesn't serve the world.
- ✧ There's nothing enlightened about shrinking
  - ✧ so that other people won't feel insecure around you.
- ✧ We were born to manifest the glory of God that is within us...
  - ✧ and as we let our own light shine,
- ✧ we unconsciously give other people permission to do the same.
  - ✧ As we are liberated from our own fear,
  - ✧ our presence automatically liberates others.



## *The First Skill of Love*

Prov. 8:30-31

‘...delight in the sons of men...’

Jer. 1:5

‘...before I was born, God knew me...’

Eph. 2:10

‘... I am God’s workmanship...’

Col. 3:12

‘... I am chosen of God...’

Rom. 8:1

‘... I am free from condemnation..’



# God Loves You!!!

**If God had a refrigerator,  
your picture would be on it.**

**If He had a wallet, your photo would be in it.**

**He sends you flowers every spring,  
And a sunrise every morning.**

**Whenever you want to talk, He'll listen.**

**He could live anywhere in the universe,  
and He chose your heart.**

**What about the Christmas gift**

**He sent you in Bethlehem ...**

**Not to mention that Friday at Calvary.**

**Face it, He's crazy about you.**

# *The First Skill of Love*

## **Attitude of Acceptance**

- Visitors must be made to feel accepted when they walk into your church
- Smiles communicate **acceptance**
- The first picture the First Time Attender (FTA) has of you is your **smile**
- While you talk with them **smile**
- The last picture they have of you is your **smile**



# *The Second Skill of love*

## Attention Skills

✧ Five action steps to demonstrate the FTAs' importance

✧ A. Make FTAs feel important to you

✧ Are FTAs important people to this church

✧ FTAs will come back only if they feel important the first time

✧ B. Having others call you by name makes \_\_\_\_\_  
you feel important

✧ Two sounds people never get tired of hearing:

✧ The sound of their **voice**

✧ The sound of their **name**



# *The Second Skill of love*

## Attention Skills

✧ Three ways to remember names

✧ **Write the name down**

*From now on you are coming to church prepared to make others feel important. You are now coming to church with a pen and a pad*

✧ **Repeat name** 5 or 6 times. Begin/End sentence with name

✧ Word **association**



# *The Second Skill of love* Attention Skills

## ✧ C. Make the children important

- ✧ Write the names of the children down
- ✧ Have fun with the children



# *The Second Skill of love*

## Attention Skills

### ✧ D. Sowing attention makes you reap importance

✧ Once you decide who you are going to be a friend with, you must make this intentional decision about the individual

✧ This person is the **most important** person in the whole world

✧ The goal of giving attention – Your goal of love is to make them feel

✧ **Heard**

✧ **Understood**

✧ **Accepted**

✧ **Appreciated**



# *The Second Skill of love* Attention Skills

✦ Your goal for them is to feel better about themselves after being with you. You want them to feel that they are important and not that you are the one who is important



# *The Second Skill of love*

## Attention Skills

### ✧ E. Be totally there

Don't just talk to someone

- ✧ Eye contact opens the soul
  - ✧ Make eye contact by looking at the dominant eye
- ✧ Body language touches the soul
  - ✧ Smile, nod your head
- ✧ Open ended questions reveal the soul
  - ✧ "What" questions
  - ✧ "How" questions

# Three Simple Words

*"Uh Huh"*

*"I See"*

*"Okay"*



# *The Third Skill of love*

## Communication Skills

✧ *Seek first to understand, then to be understood*

✧ Two communication skills

✧ Listening is 75% of all communication

✧ If you don't **listen first**, you can't know how to respond

✧ The Care Ministry is successful when you listen **80**% and only talk **20**%




# *The Third Skill of love* Communication Skills

- ✧ Three elements of speaking
  - ✧ The words you use are 4 % of your communication
  - ✧ The tone of your voice is 38 % of your communication
  - ✧ Body language is 58 % of your communication



# *The Third Skill of love* Communication Skills

- ✧ Five levels of communication
  - ✧ Cliché – “Hi, how are you?” “Nice weather”
  - ✧ Fact – “I work the night shift”
  - ✧ Opinion – “I like this church”
  - ✧ Feeling – “I’m afraid you won’t like me”
  - ✧ Peak Experience – Two people listening, talking and being fulfilled



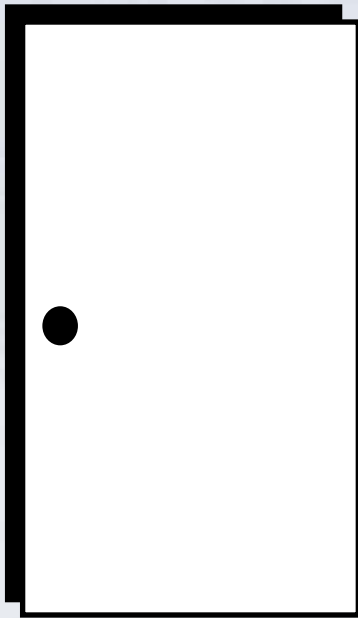
# *The Fourth Skill of love*

## Interview Skills

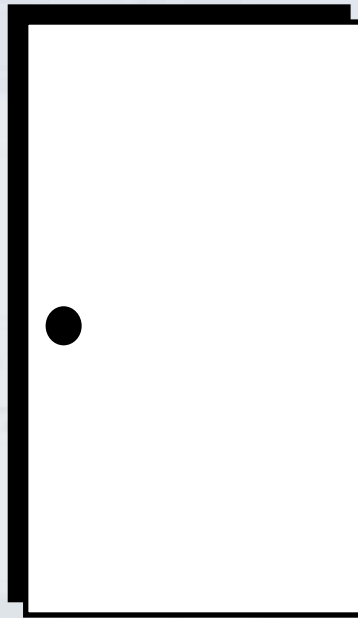
- ✧ Interview to discover the doorway into peoples' lives
- ✧ IEN principle – How to enter into another person's life

# *Three Doors into the Hearts of People*

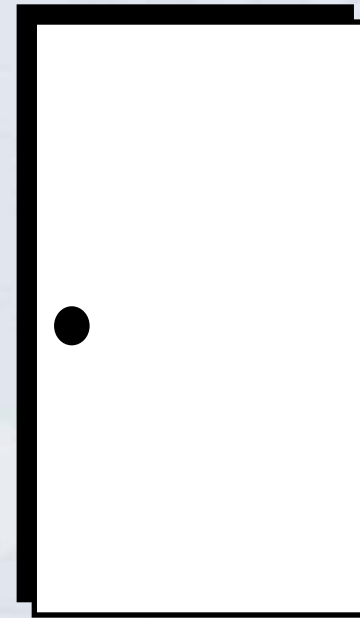
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***Interest***



***Entertainment***



***Need***



**I am a Miracle**

**Waiting to happen!!!**